

LABOR RATE SCHEDULE

Effective Date: April 2026 | Valid Through: March 2027 | Rates in USD | Not-to-Exceed (NTE) Hourly

PROPOSED LABOR CATEGORIES & RATES

Labor Category / Role	Min. Education	Min. YOE	Primary NAICS	Hourly Rate
AI Strategy Advisor Provides executive-level AI roadmap development, tool evaluation frameworks, ROI modeling, and organizational AI adoption guidance.	M.S. / M.Eng. (EECS or related)	15+	541519, 541715	\$265 per hour
Principal AI Architect Leads AI system architecture, LLM integration, multi-agent design, and RAG pipeline development. Owns technical strategy and production deployment decisions.	M.S. / M.Eng. (EECS or related)	15+	541511, 541512	\$245 per hour
AI Solutions Architect Designs and implements AI-powered application systems including API integration, model orchestration, and cloud-native deployment patterns.	B.S. Computer Science or Engineering	10+	541511, 518210	\$210 per hour
Cloud Solutions Architect Architects AWS-native infrastructure, migration strategies, IaC (Terraform), and cloud security posture. Specializes in enterprise workload modernization.	B.S. Computer Science or Engineering	10+	541512, 518210	\$190 per hour
Senior Full-Stack Engineer Delivers production-grade AI-integrated applications using TypeScript, Node.js, Next.js, React, and Python. Applies AI-accelerated development methodology throughout.	B.S. Computer Science or Engineering	8+	541511	\$175 per hour
Technical Program Manager Manages delivery of AI and cloud programs: scope definition, milestone tracking, stakeholder communication, risk management, and technical documentation.	B.S. Engineering or equivalent	10+	541512, 541519	\$160 per hour

RATE BASIS & CONDITIONS

- ▶ Rates are fully-loaded (no separate overhead or G&A)
- ▶ Applicable to T&M and Labor Hour contract types
- ▶ Fixed-price engagements quoted separately per SOW
- ▶ Rates valid April 2026 – March 2027; revised annually
- ▶ Travel reimbursed at federal per-diem rates per FTR
- ▶ Minimum engagement: 40 hours per labor category

KEY PERSONNEL

- ▶ **Founder & Principal Engineer**
- ▶ MIT M.Eng. + B.S. EECS
- ▶ 20+ years enterprise AI, cloud, and systems delivery
- ▶ Former Director of Software Engineering, SynQor (13 years)
- ▶ Currently performs Principal AI Architect, AI Solutions Architect, Cloud Architect, AI Strategy Advisor, and TPM roles directly. Lower-tier categories are filled by founder labor or qualified teaming subcontractors; the rate applied to any engagement reflects the role performed and is confirmed per SOW.

AI-Accelerated Delivery: Atlas Tech Group applies AI-augmented engineering tools (Cursor, Claude, Cline, v0, GitHub Copilot) across all delivery roles. On the AI-native greenfield builds and AI-augmented modernization work we take on, this approach can produce delivery cycles 60–80% faster than traditional methods — enabling tighter proposal timelines, lower total program cost, and higher-quality technical output. See atlas-techgroup.com for methodology and citations.